



Inspiring. Independent. Trusted.



Our 'trusted' approach has been appreciated by our clients for 25 years. We focus on building long-term relationships while protecting their wealth.

Private Client Family Office - Case Study

Background

- > Family Z, an UHNW family, originate in the Far East, but have global residency.
- > They have a designated single-family office in the Far East.
- > Both sides of the Family have significant wealth in their own right.
- > The original intention was to hold certain assets offshore. These assets included shares in an unquoted company, strategic holdings in quoted companies and real estate.
- > The total value of the assets held offshore is circa. US\$250m.

Concerns

- > The Family were reluctant to establish a single-family office in Jersey as they felt the cost of this would be prohibitive, particularly as they already have an office in the Far East.
- > Some of the family members are US citizens.

Fiduchi's Solution

Fiduchi assisted the Family as follows:

- > Established a Private Trust Company (PTC) to be the trustee of trusts settled by US citizens.
- > Established a second PTC to be the trustee of trusts settled by non-US persons.
- > The Family have trusted Advisors that are directors on the board of both PTCs.
- > Established a Purpose Trust to own the PTCs. The Trust Council of the Purpose Trust (who have the power to appoint/remove the directors of the PTCs) are the Family's trusted Advisors and a family member, and the Enforcer of the Purpose Trust (who has the power to appoint/remove members of the Trust Council) is a family member.
- > Fiduchi's 'multi-family office' team provide administration services to these two PTC structures; these services are bespoke to the Family. The ultimate aim is for the dedicated Fiduchi team to provide a quality service that would be similar to what would be expected were it a single-family office, but at a fraction of the cost. In this respect, the Fiduchi multi-family office team work closely with the Family's trusted Advisors to ensure we are acting in the Family's best interest.
- > Fiduchi, together with the trusted Advisors of the Family, identified well respected US tax Advisors, who are based in London, to provide structuring advice on the PTC structures. Fiduchi work closely with these US tax Advisors to ensure the PTC structures and the Family continue to be compliant with US tax matters.



Advantages for the Family

- > The PTC structures will ensure smooth succession planning for the Family. In this respect, Fiduchi are now dealing with the third generation of the Family.
- > It gives the Family comfort to have their own trusted Advisors on the board of both PTCs.
- > The PTC enables the Family's trusted Advisors to maintain control of the structure from a high level.
- > The two PTC structures enable ownership of assets previously owned by non-US persons to be kept separate from assets previously owned by US persons.



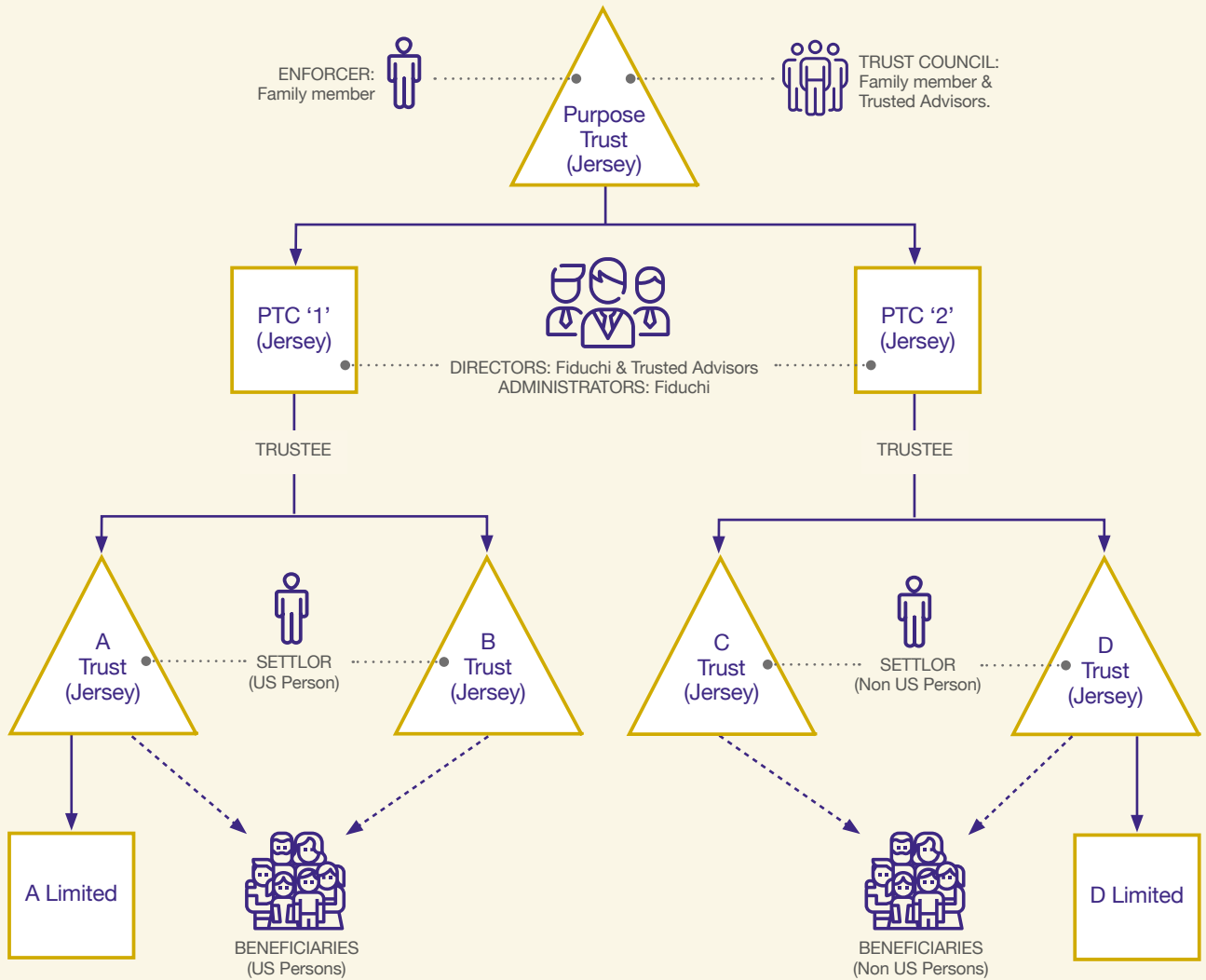
Advantages of a 'multi-family office' vs. 'single family office'

- > **Control costs:** the cost of maintaining a structure administered by a multi-family office, such as Fiduchi, can be significantly lower than establishing your own single-family office in a jurisdiction such as Jersey.
- > **Fiduchi is a regulated business:** the Family have 'peace of mind' that the family's wealth is being managed by a regulated financial services provider in the well recognised IFC of Jersey.
- > **Staffing / infrastructure:** Fiduchi employ all the staff that work on the PTC structures and so the Family do not have to concern themselves with the employment of staff, IT systems and the associated costs with leasing and maintaining an office in Jersey.
- > **Independence / expertise:** as Fiduchi is an independent company, we are not tied to any one provider, and so can utilise experts in any field (such as tax, legal or investments).
- > **Time saving:** the Family does not need to be involved in the set-up and ongoing maintenance of their own office.

NOTE: A 'discretionary trust' or 'reserved powers trust' could be a viable alternative to using a 'purpose trust owning a PTC' structure.

Example diagram overleaf.

Private Client Multi-Family Office Diagram



PRIVATE CLIENT CORPORATE EMPLOYEE FUNDS MARINE & AVIATION

LONDON
 Tallis House, 2 Tallis Street
 Blackfriars
 London EC4Y 0AB
 london@fiduchi.com
 +44 207 975 1475

JERSEY
 Kensington Chambers
 46/50 Kensington Place
 St Helier, Jersey JE4 0ZE
 jersey@fiduchi.com
 +44 1534 755 155

DUBAI
 Jumeirah Bay, Tower X2
 Dubai 124600
 United Arab Emirates
 dubai@fiduchi.com
 +971 52 957 8301



www.fiduchi.com

Disclaimer: This leaflet is provided for general information only. It is not intended to amount to advice on which you should rely. You must obtain your own professional or specialist advice before taking, or refraining from, any action on the basis of the content herein. Fiduchi Limited and Fiduchi Fund Services Limited are regulated by the Jersey Financial Services Commission. Full legal, regulatory and data notices are published on www.fiduchi.com.